

# POWERHOUSE PARTNERSHIPS

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MAKING LASTING PARTNERSHIPS TO MEET THE EDUCATIONAL AND TRAINING  
NEEDS OF STUDENTS AND THE COMMUNITIES WE SERVE

## HOWARD COLLEGE CONCHO VALLEY

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- Leadership Institute I
- October 30 – November 1, 2017: Amarillo, TX
- Presented By: Cheryl Smith and Nicole Stevens



## PLANTING THE SEED

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- A visionary looking beyond the road blocks
- Ways we help each other
- Everyone wins
- “It just makes sense”
- WIOA
- Howard College

## PARTNERING

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- Director of Workforce Programs at the Concho Valley Workforce Development Board had a vision, and she could see past any road block.

- Competing institutions – working separately to meet goals/targets
- Inefficient communication between programs
- Students unable to register/attend programs due to financial limitations and lack of resources



## ADULT EDUCATION & LITERACY

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- Needed funding to register students in Career Pathway classes
- Needed additional target populations to draw students to Career Pathway courses



## WORKFORCE DEVELOPMENT BOARD

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- Needed to increase numbers for outreach
- Needed to meet target for number of clients served
- Needed to increase number of clients who entered training programs or higher education





## CONTINUING EDUCATION (CE)

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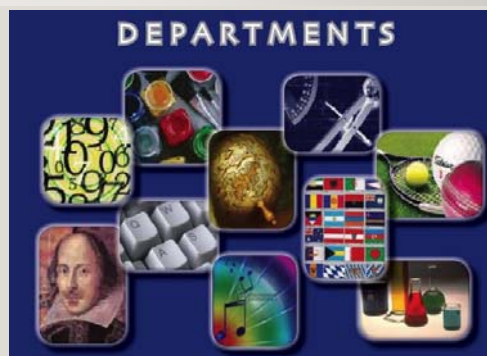
- Wanted to increase the number of students attending certificate classes
- Needed to find funding stream to help students pay for certificate courses



## HOWARD COLLEGE SAN ANGELO

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- Needed to increase enrollment in all programs
  - CE
  - CTE
  - General Studies
- Needed to increase successful completion rate
  - Health Professions







## WHAT DO WE ALL HAVE IN COMMON?

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- Need more clients
- Need more funding
- Want our programs to succeed
- Want to see our clients/students succeed
- Believe partnerships are crucial for success
- We all have passion for what we do

## THE TRIAGE MEETING

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## POOLING RESOURCES!

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### WORKFORCE

- Workforce Board – Teri Sosa
- WIOA – Romie Carrillo

### HOWARD COLLEGE

- Adult Education & Literacy – Cheryl Smith
- Continuing Education – Steve Horning
- Academics and Business Dept. – Nancy Hernandez
- Finance Department – Sandra Thomas

## WHAT AEL DOES FOR TRIAGE

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- Screen all students for WIOA eligibility during AEL orientation
  - Refer our students to WIOA
  - Help students fill out Workforce applications and attend their orientation
- Communicate with caseworkers on joint students to endure wrap-around service
- Career Navigator prepares file for each student presented at Triage
  - Paperwork for Board's "scholarship" application
    - Register for classes and figure out tuition and fees
  - Shot records if required for program entry



## WHAT CE DOES FOR TRIAGE

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- Assists in identifying students for AEL and WIOA services
- Reserves 2 seats in high-demand certificate courses for AEL students
- Working with AEL to create IET courses for Pharmacy Tech certificate program

## WHAT HOWARD COLLEGE DOES FOR TRIAGE

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- Provides time for financial director to manage grant accounts for Workforce Development Board
- Assists in scholarship awards for students when needed
- Financial Aid advisors assist AEL students for training program
- Academic advisors provide assistance to AEL students for long-term education planning



## WHAT WORKFORCE SOLUTIONS DOES FOR TRIAGE

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- Refers students needing AEL services
  - HSE/ESL
  - Career Pathways training
- Helps provide support services for eligible students
  - Gas stipends
  - Utilities, etc.
  - Child care
  - Exams

## WHAT WORKFORCE SOLUTIONS DOES FOR TRIAGE

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- Provide support services to eligible students
- Refer students to our program
- Attend our orientations to answer questions for students
- Assist with outreach to employers and communities by attending joint Town Hall meetings in rural communities
- Help pay for training for our students to obtain degrees and certificates
  - Special Initiative Grants





## SPECIAL INITIATIVE GRANTS

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- STEM Grant
  - Provides funding for certificate programs or academic courses that lead to a certificate or degree in a career field listed on the high occupation demand list
- Pipeline Grant
  - Typically focuses on trades:
    - Welding, HVAC, Truck Driving, OSHA, etc.

## RESULTS

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- 2015/16 Pipeline Grant Served 61 students
- 2016 STEM served 30 students
- 2017 STEM served 43 students



## CONTACT INFORMATION

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